

## **Portable Data Collection – our services don't stop with our own equipment**

Many of Bently Nevada's customers employ a strategy that combines both online systems and offline (i.e., portable data collection) systems. For those customers that are not using Bently Nevada's offline products, such as our older Snapshot offerings, we can still provide consulting services, as the Valero article demonstrates. In fact, in addition to simply providing consulting services for plant personnel, some customers have actually elected to outsource their entire machinery management program to us, including the management of their existing walk-around program. We're very comfortable providing such services, and numerous global customers have elected to work with us in this way. It allows them to retain their present investment in equipment, even if it isn't Bently Nevada's, while enjoying the results our service organization can provide.

While we do provide excellent products for portable data collection, and we're bolstering them even further with the upcoming release of our snapSHOT™ for Windows® CE and System 1™ products, we want you to know that our services don't stop with our own products. If you're using a competitive data collector product, don't hesitate to contact us if you feel our service organization can provide valuable outsourcing strategies to help you improve the effectiveness of your program. ☺